The Society of Neuro-Linguistic ProgrammingTM

Practitioner Level Certification Skills Requirements

A minimum ability to utilize the basic skills, techniques, patterns and concepts of NLP:

- 1. Behavioral integration of the basic presuppositions of NLP:
 - * The ability to change the process by which we experience reality is more often valuable than changing the content of our experience of reality.
 - * The meaning of your communication is the response you get.
 - * All distinctions human beings are able to make concerning our environment and our behavior can be usefully represented through the visual, auditory, kinesthetic, olfactory, and gustatory senses.
 - * The resources an individual needs to effect a change are already within them.
 - * The map is not the territory.
 - * The positive worth of the individual is held constant, while the value and appropriateness of the internal and/or external behavior is questioned.
 - * There is a positive intention motivating every behavior; and a context in which every behavior has value.
 - * Feedback vs. Failure All results and behaviors are achievements, whether they are desired results for a given task/context or not.
- 2. Rapport Establishment & Maintenance
- 3. Verbal & Nonverbal Pacing & Leading
- 4. Verbal and Nonverbal Elicitation of Responses
- 5. Calibrating through Sensory Experience
- 6. Representational Systems (Sensory Predicates and Accessing Cues)
- 7. Milton Model, Meta Model
- 8. Elicitation of Well-Formed Goals, Direction, and Present State
- 9. Overlapping and Translating Representational Systems
- 10. Eliciting, Installing & Utilizing Anchors in all sensory systems
- 11. Ability To Shift Consciousness
- 12. Submodalities (utilizing including Timelines, Belief Change, Swish Patterns, etc.)
- 13. Omni Directional Chunking
- 14. Accessing and Building Resources
- 15. Content & Context Reframing
- 16. Creating & Utilizing Metaphors
- 17. Strategy Detection, Elicitation, Utilization, And Installation
- 18. Demonstration of Flexibility of Behavior and Attitude



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Master Practitioner Level Certification Skills Requirements

The ability to master the basic skills, techniques, patterns and concepts of NLPTM:

- 1. Behavioral competency in all Practitioner level skills and the demonstration to do several of these simultaneously.
- 2. The ability to design behavioral flexibility and attitudes that produce specific results with self and others.
- 3. Minimum ability to identify and utilize the Master Practitioner skills, techniques, and patterns linguistically:
 - Changing Beliefs
 - * Eliciting & Utilizing Meta-Programs

Criteria:

- * Identification of and Utilization of Criteria
- * Adjusting Criteria

Sleight of Mouth Patterns

Deliberate multilevel communication

Stacking Realities

Timeline Patterns

Stacking Presuppositions

Temporal/Spatial Predicates

Negotiating

Propulsion Systems

Installing Strategies

Threshold Pattern

Breaking Generalizations & Building New Ones

Rapid Inductions, Deep Trance Phenomena

Deep Trance Identification

4. Demonstrated ability to do change work with self and others.

